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WIX.COM SWOT & PESTLE ANALYSIS

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Company Name: Wix.com

Company Sector: IT Industry

Operating Geography: Israel, Asia, Global

About the Company: Wix.com Ltd. is an Israeli based software company whose headquarters are located in Tel Aviv. The company was founded in 2006 by Avishai Abrahami, Nadav Abrahami, and Giora Kaplan. The company mainly deals in cloud-based web development and assists customers in creating HTML5 websites and mobile sites through options like web templates, web editor, web builder, search engine optimization tools, logo maker, web hosting, and electronic mail marketing services. Other services offered by the company include the use of Wix developed software and third-party applications that allow users to complete activities like adding social plug-ins, conducting online marketing and e-commerce, creating community forums, engaging in e-mail marketing and creating contact forms. The company has offices located in Brazil, Ireland, USA, Canada, Ukraine, Germany, India, and Lithuania. As of June 2020,

The website development tool of Wix is essentially free, with the company earning its revenues through upgrades to Premium accounts. The company has an employee count of around 3200 people. Endurance International, GoDaddy and Web.com are some of the primary competitors of the company. The mission statement of Wix.com reads, "To give everyone the ability, right, and opportunity to grow, succeed, make a meaningful impact and have fun doing it." The USP of the company lies in the fact that it empowers anyone from anywhere with the ability to build a website from scratch.

the company has over 180 million registered users from 190 countries across the world.

Revenue:

USD 761.088 million – FY ending 31st December 2019 (y-o-y increase of 26.1%)

USD 603.704 million – FY ending 31st December 2018



SWOT Analysis:

The SWOT Analysis for Wix.com is given below:

Strengths	Weaknesses
1.Robust and diverse portfolio of product mix	1.Heavy reliance on a specific component of
2.Strong and continuous history of product	revenue streams
innovations	
3.Continuous growth in financial parameters	
such as average Annual Revenue per	
Subscription (ARPS)	
4.Well-built and efficient infrastructure for	
scalable and flexible operations	
5.Guild team structure enhances employee	
accountability and accelerates learning	
Opportunities	Threats
1.Entry into Japan by partnership with GMO	1.Impact of the recent outbreak of Covid-19
Epsilon for enhanced payment solutions	pandemic on business
2.Extensive promotional activities like	2.Fluctuations in macroeconomic factors such
partnering with Marvel to launch Wix Turbo	as currency exchange rate
3.Intensive investments in R&D activities	
4.Driving growth through product	
development	



PESTLE Analysis:

The PESTLE Analysis for Wix.com is given below:

Political	Economical
1.Political instability affecting business such as	1.Macroeconomic factor changes such as
platform access blocking in Middle East	currency exchange rates impacting revenues
2.Military obligations of personnel at times of	
hostilities such as Gaza Strip conflicts	
Social	Technological
1.Gradual increase in the digital landscape like	1.Entrepreneur-friendly platform with tools
increase in tendency towards APIs	like Wix Fitness
2.Increased adoption of freemium model for	2.Launch of website creation platforms
customer acquisition	3.Transition into cloud-based platforms
Legal	Environmental
1.Subjected to data privacy and security laws	1.Focusing on building sustainable data
and regulations like GDPR	centres
2.Regulations for the protection of intellectual	
property	

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