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## KONINKLIJKE DSM SWOT & PESTLE ANALYSIS

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#### Company Name : Koninklijke DSM

Company Sector : Nutrition, Materials and Innovation Center

Operating Geography : Netherlands, Europe, Global

**About the Company :** Koninklijke DSM N.V (commonly known as Royal DSM – Dutch State Mines) is a Dutch multinational corporation headquartered in Heerlen, Netherlands. It was founded in 1902 by the Dutch Government to mine coal reserves. Over the century the company has diversified into multiple sectors and currently operates under three broad segments – Nutrition, Materials and Innovation Center.

Nutrition segment focuses on animal feed, pharmaceuticals, personal care, dietary supplements, infant nutrition and food & beverages. DSM's involvement in this sector is with the production of pure ingredients and their conversion into sophisticated forms. It also provides its clients with a set of tailored premixes and forward solutions. Materials segment focuses on specialty plastics and resins solutions. Specialty plastics are used in components for automotive, consumer goods industries, electronics segment and flexible food-packaging industries. Resins solutions are used for paints and industrial and optical fiber coatings. These require innovation and sustainability features. The Innovation Center focuses on innovation and the growth of DSM's existing core business through adjacent technologies. It also identifies and invests in new and innovative growth options.

Royal DSM had over 22,000 employees as of early 2020. Royal DSM's purpose is to create brighter lives for all. It uses its bright science to create solutions for people today and generations to come.

#### **Revenue :**

9,010 million - FY ended Dec 2019 (YoY growth of 1.78%) 8,852 million - FY ended Dec 2018



#### SWOT Analysis :

The SWOT Analysis for Koninklijke DSM is given below:

Strengths	Weaknesses
1.Global and broad nutritional and other	1.High dependence on developed markets
specialty ingredient solutions business	which could prevent expansion to other
2.Leveraging unique technology capabilities to	markets
develop innovative, sustainable solutions.	
3.Strong Acquisition strategies to consolidate	
positions.	
4.Enabling customers in their sustainability	
endeavors with innovative solutions	
Opportunities	Threats
1.Expansion within the digital marketplace.	1.Trade wars may disrupt supply chains.
<ol> <li>1.Expansion within the digital marketplace.</li> <li>2.Growing popularity of natural and plant-</li> </ol>	1.Trade wars may disrupt supply chains. 2.Long term changes may disrupt Nutrition
2.Growing popularity of natural and plant-	2.Long term changes may disrupt Nutrition
2.Growing popularity of natural and plant- based foods, such as meat and dairy	2.Long term changes may disrupt Nutrition
2.Growing popularity of natural and plant- based foods, such as meat and dairy alternatives	2.Long term changes may disrupt Nutrition
<ul><li>2.Growing popularity of natural and plant- based foods, such as meat and dairy alternatives</li><li>3.Increasing demand for advanced materials</li></ul>	2.Long term changes may disrupt Nutrition
<ul> <li>2.Growing popularity of natural and plant- based foods, such as meat and dairy alternatives</li> <li>3.Increasing demand for advanced materials with ever-higher performance levels</li> </ul>	2.Long term changes may disrupt Nutrition
<ul> <li>2.Growing popularity of natural and plant- based foods, such as meat and dairy alternatives</li> <li>3.Increasing demand for advanced materials with ever-higher performance levels</li> <li>4.Environmental sustainability with the</li> </ul>	2.Long term changes may disrupt Nutrition
<ul> <li>2.Growing popularity of natural and plant- based foods, such as meat and dairy alternatives</li> <li>3.Increasing demand for advanced materials with ever-higher performance levels</li> <li>4.Environmental sustainability with the reduction of greenhouse emissions and use of</li> </ul>	2.Long term changes may disrupt Nutrition



#### **PESTLE Analysis :**

The PESTLE Analysis for Koninklijke DSM is given below:

Political	Economical
1.Regulation changes in the operating	1.Risk of movements in foreign exchanges
geographies will affect operations	
2.Impact of US \u2013 China trade war on the	
operations	
Social	Technological
1.Enhanced nutrition required for enabling	1.Leveraging the advantages of 3D printers
healthy lives for people globally	2.Digitization to drive growth and improve
2.Safety Concerns for products or raw	efficiency
materials used during production.	
Legal	Environmental
1.Infringement risks of intellectual property	1.Move towards renewable energy
	2.Reduction of carbon footprint from
	operations

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