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VIASAT INC. SWOT & PESTLE ANALYSIS

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Company Name: Viasat Inc.

Company Sector : Telecommunications

Operating Geography: North America, Global

About the Company:

Viasat Inc. is an American communications company which provides high speed satellite broadband services and secure networking system covering commercial and military markets. It is headquartered in Carlsbad, California. It leverages the talent of 5,600 employees. In 1986, Viasat was co-founded by Mark Dankberg who became the chief executive officer and Mark Miller, and Steve Hart being the chief technical officers. Later, in the year 2000, Viasat launched a spin off company named TrellisWare Technology, which focuses on solutions for ground communications problems. In 2001, the company commenced working with Boeing on Connexion broadband for airliners. The company obtained Lockheed Martin Global Telecommunications' products unit, Comsat Laboratories which is Viasat's technology and product development group for communication systems concentrating on developing new technologies for extremely bandwidth efficient, high data rate satellite transmission. In 2007, Viasat acquired JAST Antenna Systems, based in Lausanne, Switzerland which produces microwave circuits and antennas for terrestrial and mobile satellite applications. Viasat launched its in-flight WiFi service in JetBlue in December 2013. Vaisat offers mobile two-way satellite broadband solution to United States Government and tactical communication which involves tactical data, information assurance, and satellite communications. In 2020, Viasat is expected to launch Viasat-3, a high-capacity three satellite constellation. Viasat received Visionary Spotlight Awards by Channel Vision Magazine in 2020 for high level of innovation in helping the channel deliver advanced satellite broadband connectivity. Viasat Inc.'s Unique Selling Proposition or USP lies in it being a builder of a reliable distribution network that can reach majority of its potential markets. The company's mission statement reads, "We think big, we act intelligently, and we're not done we're just beginning".

Revenue:

US\$ 2.3 billion - FY ending 31st March 2020 (y-o-y growth of +12%)

US\$ 2.1 billion - FY ending 31st March 2019



SWOT Analysis:

The SWOT Analysis for Viasat Inc. is given below:

Strengths	Weaknesses
1.Strategic space broadband strategy for the	1.Profitability ratios below industry average
long run	2.Plump slice of assets is financed by long term
2.Strong growth in IFC driven by better	debt
satellite speed and volume	
3.Steady growth in important financial	
pointers	
4.Strong brand portfolio serving diverse	
markets	
5.Successful track-record of accomplishing	
o.ouccessiai track record of accomplishing	
notable awards and recognitions	
	Threats
notable awards and recognitions	Threats 1.LEO competition affecting satellite
notable awards and recognitions Opportunities	
notable awards and recognitions Opportunities 1.Promising satellite broadband growth in	1.LEO competition affecting satellite
notable awards and recognitions Opportunities 1.Promising satellite broadband growth in future	1.LEO competition affecting satellite broadband market
notable awards and recognitions Opportunities 1.Promising satellite broadband growth in future 2.Drive down the cost, maintaining	1.LEO competition affecting satellite broadband market 2.Space debris and safety concerning satellite
notable awards and recognitions Opportunities 1.Promising satellite broadband growth in future 2.Drive down the cost, maintaining	1.LEO competition affecting satellitebroadband market2.Space debris and safety concerning satellite3.Financial instruments exposed to Volatile



PESTLE Analysis:

The PESTLE Analysis for Viasat Inc. is given below:

Political	Economical
1.Governments expanding defense missions	1.Affordable connectivity driving economic
2.Military leaders looking for faster tech	growth in emerging markets
advances from the New Defense Industrial	2.Impact of fluctuations in foreign currency
Base	exchange rates
Social	Technological
1.Increasing consumer demand for 24x7	1.Accelerating rollout of sustainable
anywhere connectivity	Community WiFi
2.Cord-cutting turning linear TV hours into	2.Participation in research, development,
internet video	production initiatives
3.Pandemic increasing the demand for fixed	3.Using connectivity to advance smart farming
broadband services	solutions
Legal	Environmental
1.Regulatory and economic risks associated	1.Commitment to the environment through
with LEO mega- systems	internal sustainability initiatives
	2.Satellite broadband vital for disaster
	preparedness and achieving sustainable
	development goals

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