# S&P TEST

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### **WESTROCK SWOT & PESTLE ANALYSIS**

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Company Name: WestRock

**Company Sector :** Paper Packaging Solutions

Operating Geography: United Stetes, North America, Global

About the Company: In 2015, the alliance of MeadWestvaco and Rocktenn gave America its second largest packaging company WestRock, headquartered in Atlanta Georgia. WestRock is a multinational provider of paper and packaging solutions for consumer and corrugated packaging markets. The company serves its consumers worldwide from its operating and business locations in North America, South America, Europe, Asia, and Australia. WestRock's business strategy is to consolidate the industry's most extensive portfolio of sustainable, fiberbased paper and packaging with, insights of its industry-leading expertise and automated packaging systems to render customized solutions that benefit their customers win in the marketplace. The company's business culture is rooted in its core values i.e. Integrity, Respect, Accountability, and Excellence. Additionally, with a long history of entrepreneurship, leadership, and innovation the company has made some game-changing advancements in papermaking, packaging design and retail solutions. With nearly 50,000 employees, 320 manufacturing facilities, design centers, research labs, and sales offices globally as of 2020, WestRock seamlessly delivers unbeatable packaging solutions around the world. For the fifth time in a row, WestRock

WestRock's vision is "to be the premier partner and unrivaled provider of winning solutions for our customers." WestRock's USP lies in being America's second-largest packaging company and one of world's largest packaging companies based on its revenue as of 2020.

#### Revenue:

\$ 18,289.0 million - FY ending 30th September 2019 (y-o-y growth 12.3%)

was listed in Fortune's world's most admired companies 2020.

\$ 16,285.1 million - FY ending 30th September 2018



### SWOT Analysis:

The SWOT Analysis for WestRock is given below:

Strengths	Weaknesses
1.Wide geographic presence makes the	1.Acquisition of risky assets
company truly global	2.Allegations of usage of banned material in
2.One of the largest producers of corrugated	production:
packaging material	3.High dependence on US for sales
3.Providing complete solutions for paper based	4.Underpayment of pension deposits
products	
4.Larger dependence on contractual workers	
5.Sound credit-revolving facility	
Opportunities	Threats
1.Rising demand of paper based packaging in	1.High competition in the business
e-commerce	2.Multiple litigations stressing out earnings
2.Growth of FMCG and pharmaceutical	3.Availability of other material over paper for
companies amid pandemic	packaging
	4.Lack of innovation compared to competitors:
	5.Dented reputation due to allegations over



#### PESTLE Analysis:

The PESTLE Analysis for WestRock is given below:

Political	Economical
1.US withdrawal of Paris Agreement	1.Demand supply dynamic disruptions due to
	Covid-19 pandemic
	2.Legalities of specific acquisitions weighing
	heavy on firm finances
Social	Technological
1.Human safety in paper packaging industry	1.Subscribing to automation for product
2.The growing trend of consumers for	development
sustainable products	2.Focusing on partnerships to ramp up digital
3.Shift from retail/restaurants to home	presence
delivery	3.The road block on sustainability due to
	emission of harmful gases
Legal	Environmental
1.Compliances related to environmental	1.Value of sustainability in paper packaging
sustainability	2.Recycling services to meet shifting needs
2.Charged in asbestos-related personal injury	
litigation	

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