# S&P TEST

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### BYTEDANCE SWOT & PESTLE ANALYSIS

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Company Name: ByteDance

**Company Sector:** Internet Technology

Operating Geography: China, Asia, Global

About the Company: ByteDance Ltd. is a multinational internet technology company. It is headquartered in Beijing and legally domiciled in the Cayman Islands. In March 2012, ByteDance was founded by Zhang Yiming, and it is best known for its mobile apps with entertainment value. It competes for head to head with other Chinese tech giants like Alibaba, Baidu and Tencent. Its current apps include TikTok, Helo (an Indian social media app), Vigo Video (Formerly Hypstar), Douyin (the Chinese version of TikTok), BaBe (a piece of Indonesian news and content app) and Huoshan (a Chinese short-form video app). ByteDance has over 60,000 employees and 15 research and development centres around the globe. ByteDance garners a major share of its revenue from advertising and it is in a nascent stage of tapping the potential of its popular application TikTok. Through its efforts and vision of offering premier Global Creation and Interaction Platforms, ByteDance is committed to making the digital life of billions of people more beautiful, efficient, and interesting. On 27 February 2021, the owner of the company announced that it will hire 10,000 educational professionals, including tutors and course designers, in China over the next four months, and will also hire at least 3,000 graduates as part of its expansion plan across 11 cities.

ByteDance's Unique Selling Proposition or USP lies in it being one of the most valued startup company and the top-funded AI company in the world. The company's mission statement reads, "We inform, entertain, and inspire people across language, culture, and geography".

#### Revenue:

\$37 billion -FY ending 2020

\$27 billion -FY ending 2019



### SWOT Analysis:

The SWOT Analysis for ByteDance is given below:

Strengths	Weaknesses
1.Exponential growth in userbase among teens	1.Lower diversity of revenue from applications
and young adults	2.Over dependency on Chinese economy
2.Powered by AI and Machine learning	3.Allegations and concerns regarding user data
3.Strong presence within China and across	security impacting growth
global markets	
4.Presence in a wide spectrum of online	
ser\u00acvices ranging from gaming,	
education, enterprise productivity, payments,	
and much more	
Opportunities	Threats
1.Increasing market share in digital	1.Stiff competition from domestic and
advertising	international players
2.Growing Chinese internet economy	2.Under the scanner of content regulators and
3.Strengthening of portfolio with new launches	legislators across the globe
	3.Data security and cyber threats



#### PESTLE Analysis:

The PESTLE Analysis for ByteDance is given below:

Political	Economical
1.Impact of US China trade war and border	1.Increasing Influencer marketing and online
conflicts with India	advertising
2.Increasing efforts of the Chinese government	
towards digitalisation	
Social	Technological
1.Increasing millennials and Gen Z population	1.Digital transformation in Marketing and
surging social apps userbase	Strategy
2.Increasing mobile marketing and internet	2.Rise of social commerce
penetration	3.Setting up mobile payments to grow online
	commerce business
Legal	Environmental
1.Operations in large complex international	1.Endorsing community safety and social
environment attracts regulators scrutiny	causes
2.Data privacy concerns and cyber risks	

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