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PEPSICO SWOT & PESTLE ANALYSIS

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Company Name: PepsiCo

Company Sector : FCMG, Non-alcoholic beverages

Operating Geography: North America, United States, Global

About the Company:

PepsiCo, Inc. is an American multinational food, snack, and beverage corporation headquartered in Purchase, New York. The merger of two reigning companies, Pepsi-Cola Company and Frito-Lay, Inc. gave birth to PepsiCo in 1965. PepsiCo is the largest food and beverage business by net revenue in North America, while it is the second largest in the world. It is involved in manufacturing, marketing, and distribution of grain-based snack foods, beverages, and other products, boasting around 22 iconic top billion-dollar brands like Pepsi, Lays, Mountain Dew, Tropicana, Brisk, Starbucks, Fritos, Aquafina, Quaker and more. The PepsiCo Company comprises of six divisions viz., PepsiCo Beverages North America, Frito-Lay North America, Quaker Foods North America, Latin America, Europe Sub-Saharan Africa and Asia, the Middle East and North Africa. Each of these divisions have unique backgrounds, own approach towards business and USPs. PepsiCo is a global brand with presence in more than 200 countries and territories and employs approximately 291,000 people worldwide as of 2022. The company ranked #44 in Fortune 500 list as of early 2023.

PepsiCo's USP or Unique Selling Proposition prevails in being the second-largest food and beverage business in the world and largest in North America. It is also one of the most popular global brands amongst the youth. PepsiCo's mission statement reads "Create more smiles with every sip and every bite". PepsiCo's new vision is, "Be the global leader in convenient foods and beverages by winning with purpose". The company aims at achieving this Vision by becoming 'Faster, Stronger and Better in everything they do'.

Revenue:

\$86.39 billion – FY ending December 26, 2022

\$79.47 billion – FY ending December 26, 2021



SWOT Analysis:

The SWOT Analysis for PepsiCo is given below:

Strengths	Weaknesses
1.Consistently strong financials and dividend	1.Largely Dependent on US Markets
payout	2."Unhealthy" perception of consumers
2.Large, diversified and unique product	3.Involved in various lawsuits which led to
portfolio	penalty
3.Innovative marketing campaigns both on	
physical and digital media	
4.World Class Partnerships to increase its sales	
and presence across various markets	
5.Numerous initiatives for Environmental	
Sustainability	
Opportunities	Threats
1.Venezuela Impairment charges could result	1.Intense competition in beverages segment
in new opportunities	2.No-Deal Brexit could create uncertainties
2.Pursue inorganic growth with focus on	3.Frequent product recalls could result in loss
healthier offerings	4.Change in consumer preference due to
3.Winning the MSG contract	Covid-19 pandemic
4.Ramping up digital capabilities and e-	5.Snacks, sodas could get pricier after scant
commerce	consumer pushback



PESTLE Analysis:

The PESTLE Analysis for PepsiCo is given below:

Political	Economical
1.Political contributions made in compliance	1.Impact of economic crisis
with laws and regulations	2.Imposition of sugar taxes
2.Changes in political scenario in operating	
markets	
3.Tagged as hypocrite for donating to Ukraine	
while failing to exit Russia	
Social	Technological
1.Cultural shift from carbonated drinks to	1.Leveraging big data for optimization of
healthy beverages	supply chain
2.Increasing popularity of flavoured sparkling	
waters	
3.Focus on nutritious and healthy food	
Legal	Environmental
1.Laws and Government regulations on food	1.Addressing sustainability and climate change
and beverages	2.Adoption of environmental friendly practices
2.Additional labelling or warning	through 'Sustainable Farming Program'
requirements or limitations on the marketing	
or sale of carbonated beverages or fast foods	
deemed unhealthy	
3.Costs and compliance with international	
regulations and attracting penalties for any	
breaches	

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