## S&P TEST

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# TELSTRA CORPORATION LTD SWOT & PESTLE ANALYSIS

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Company Name: Telstra Corporation Ltd

**Company Sector :** Telecommunications

Operating Geography: Australia and New Zealand

About the Company: Telstra is a leading telecommunications and technology company with a growing international business, and a heritage that is Australian. They offer a broad suite of connectivity, media and content to consumers and businesses in Australia, cloud and other technology services to business, enterprise and government customers, as well as connectivity services to carriers globally.

#### Revenue:

A\$ 26011 million - FY ending 30th June, 2018

A\$ 26013 million - FY ending 30th June, 2017



#### SWOT Analysis:

The SWOT Analysis for Telstra Corporation Ltd is given below:

Strengths	Weaknesses
1.Dominant market position	1.Operational inefficiencies and unsatisfactory
2.Strategic differentiation by being the leaders	customer service.
in network.	2.Suffers from latency issues when compared
3.Investments in latest technologies	to competitors Vodafone and Optus
4.Expansion in key markets	3.Priced higher than competitors
5.Cordial relations with regulatory bodies.	
Opportunities	Threats
1.Venture into international markets like	1.Saturated mobile market in Australia
China,Asia-Pacific	2.Complex telecom regulatory compliance laws
2.Step into new businesses and projects	in different countries.
3.Renewed focus on services	



#### PESTLE Analysis:

The PESTLE Analysis for Telstra Corporation Ltd is given below:

Political	Economical
1.Government pushing for regulatory reforms	1.Subdued GDP due to falling commodity
2.Australia's cordial global diplomatic	prices in Australia and NZ
relations	
Social	Technological
1.Rising expatriate population to drive telecom	1.Investment in digitization to enhance service
services growth	offerings and customer experience
	2.Leasing of telecom infrastructure and
	network
Legal	Environmental
1.Impact of regulatory changes by ACCC	1.Environment solutions for sustainability
2.Complex telecom regulatory compliance laws	2.Foray into environmental friendly battery
in different countries	storage segment

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