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## CATHAY FINANCIAL HOLDINGS SWOT & PESTLE ANALYSIS

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#### Company Name : Cathay Financial Holdings

Company Sector : Insurance, Securities, Diversified Financial Services

Operating Geography : Taiwan, Asia, Global

#### About the Company :

Cathay Financial Holdings is a holdings company which composes of insurance, securities, banking and other diversified financial institutions. It is headquartered in Taipei, Taiwan. In 1962, the company was founded by brothers Tsai Wan-lin and Tsai Wan-chun, as a life insurance company. Cathay merged its various units and incorporated itself as a financial holding company. The operation of the company takes place through the following segments: Banking, Life Insurance, Securities, Properties and Casualty Insurance, and others. The Banking operating segments handles the authorised businesses of commercial banks provided by the Banking Act of the Republic of China. The Life Insurance segment's focal point is on the sales of traditional insurance policies, floating-rate annuity insurance products and investment-linked insurance policies. The Properties and Casualty Insurance. The Securities segment comprises of securities brokerage, discretionary, and underwriting. The Other segments involve assets, liabilities, revenue, and expenditure. As of early 2022, Cathay Financial employees over 42,000 people.

Cathay Financial Holdings' Unique Selling Proposition or USP lies in it being the No. 1 life insurer in terms of total assets and total premium, largest brokerage settlement bank in Taiwan. It is the pioneering company to practice corporate sustainability with its core competence. Cathay Financial Holdings' mission statement reads, "Establish superior brand image and to become the most trustworthy financial company perceived by every customer".

#### **Revenue :**

US\$ 22.22 billion - FY ending 31st March, 2021

US\$ 22.12 billion- FY ending 31st March, 2020



#### SWOT Analysis :

The SWOT Analysis for Cathay Financial Holdings is given below:

| Strengths                                                                                                       | Weaknesses                                                            |
|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| 1.Wide range of subsidiaries in the financial                                                                   | 1.Cathay Life Insurance and bank are doing                            |
| industry                                                                                                        | well, but other subsidiaries need to grow                             |
| 2.Huge customer base and sales force                                                                            |                                                                       |
| 3.Focus on building a global asset management                                                                   |                                                                       |
| platform                                                                                                        |                                                                       |
| 4.Financial innovation and digital                                                                              |                                                                       |
| transformation                                                                                                  |                                                                       |
| Opportunities                                                                                                   | Threats                                                               |
| 1.Growth in Asia-Pacific market                                                                                 | 1.Increasing competition in finance industry                          |
|                                                                                                                 |                                                                       |
| 2.New product planning in line with the trends                                                                  | 2.Increasing regulations such as the IFRS and                         |
| <ul><li>2.New product planning in line with the trends</li><li>3.COVID-19 has accelerated adoption of</li></ul> | 2.Increasing regulations such as the IFRS and ICS will reduce profits |
|                                                                                                                 |                                                                       |
| 3.COVID-19 has accelerated adoption of                                                                          |                                                                       |



#### **PESTLE Analysis :**

The PESTLE Analysis for Cathay Financial Holdings is given below:

| Political                                      | Economical                                   |
|------------------------------------------------|----------------------------------------------|
| 1.China- US war effect on the finance industry | 1.Slump in Taiwan economic growth            |
|                                                | 2.Changing economic situation of the world   |
| Social                                         | Technological                                |
| 1.Growth in ageing population leading to       | 1.Leveraging AI in insurance underwriting    |
| increased demand for insurance                 | process                                      |
|                                                | 2.Increasing role of blockchain in financial |
|                                                | services industry                            |
|                                                | 3.Strengthening fintech innovative           |
|                                                | applications                                 |
| Legal                                          | Environmental                                |
| 1.Risks from continuously changing laws and    | 1.Laser focused towards offering low carbon  |
| regulations                                    | services                                     |
|                                                | 2.Focus on waste management and water        |
|                                                | management                                   |

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