S&P TEST

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NATIONAL INSTRUMENTS SWOT & PESTLE ANALYSIS

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Company Name: National Instruments

Company Sector: Automated Test Equipment and Virtual Instrumentation Software

Operating Geography: United States, North America, Global

About the Company: National Instruments, formerly National Instruments Corporation, is an American multinational corporation with a global presence. It is a manufacturer of automated test equipment and virtual instrumentation software based in Austin, Texas. Data acquisition, instrument control, and computer vision are examples of popular applications. In 1976, James Truchard, Jeff Kodosky, and Bill Nowlin formed a new company, operating out of the garage at Truchard's house. Research and development, simulation and modelling, product design, prototype and validation, production testing and industrial control, and field and factory operation and repair are only a few of the applications for the company's products. Advanced science, automated test equipment, automobile, commercial aerospace, computers and electronics, consumer electronics, continuous process manufacturing, education,

government/defence, medical research/pharmaceutical, power/energy, semiconductors, telecommunications, and others are among the industries and applications it serves around the

world. In May 2021 the company announced that it has acquired monoDrive, a leader in ultra-

high fidelity simulation software for advanced driver-assistance systems (ADAS) and

autonomous vehicle development.

National Instruments Corporation's Unique Selling Point or USP lies in having an extensive product collection, which includes items from a wide variety of categories. It has a host of exclusive products that aren't available anywhere else. The mission statement of National Instruments reads, "NI equips engineers and scientists with systems that accelerate productivity, innovation, and discovery".

Revenue:

US\$ 1,286 million - FY ending 31st December 2020 (y-o-y growth -4.9%)

US\$ 1,353 million - FY ending 31st December 2019



SWOT Analysis:

The SWOT Analysis for National Instruments is given below:

| Strengths | Weaknesses |
|--|---|
| 1.Leadership in unique software offerings | 1.Geographically concentrated manufacturing |
| 2.Continuous innovation in modular hardware | capability |
| 3.Significant R&D investments to serve | 2.Long lead time for final delivery of orders |
| evolving needs | |
| 4.High synergy gains though continuous M&A | |
| deals | |
| | m) |
| Opportunities | Threats |
| 1.Emerging market of electric vehicles | 1.Disruptions in semiconductor demand |
| | |
| 1.Emerging market of electric vehicles | 1.Disruptions in semiconductor demand |
| 1.Emerging market of electric vehicles 2.Emerging demand in RF technology due to | 1.Disruptions in semiconductor demand 2.Expiring patents reduce competitive |
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| 1.Emerging market of electric vehicles 2.Emerging demand in RF technology due to | 1.Disruptions in semiconductor demand 2.Expiring patents reduce competitive capability 3.Substitute product easily available as |



PESTLE Analysis:

The PESTLE Analysis for National Instruments is given below:

| Political | Economical |
|---|--|
| 1.US-China relation uncertainties affect growth | 1.Possibility of supply chain shortages with |
| 2.US to boost its chip manufacturing | expected rapid economic recovery |
| capabilities | 2.Possible LIBOR discontinuation causing |
| | uncertainty in cost of debt |
| Social | Technological |
| 1.Educational curriculums preferring virtual | 1.ADAS will become a common feature |
| labs during Covid | 2.Increased use of customised software with |
| | targeted solutions |
| Legal | Environmental |
| 1.Tax Cuts and Jobs Act beneficial for US | 1.Regulations to dispose the hazardous e-Waste |
| silicon sector | can increase costs |
| | 2.Chip making has a significant carbon |
| | footprint |

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