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IBM SWOT & PESTLE ANALYSIS

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Company Name: IBM

Company Sector: Information Technology, Cognitive Solutions and Cloud Platform

Operating Geography: North America, United States, Global

About the Company:

International Business Machines Corporation popularly known as IBM is an information technology multinational company, incepted in the year 1911 and is headquartered in Armonk, New York, US. Primarily it was a hardware, middleware and software manufacturer but presently it offers services and solutions in cloud computing, hosting, cognitive technologies, data and analytics, security and mobile solutions. It provides services to more than 175 countries worldwide and has close to 400,000 employees globally as of early 2023. IBM's business strategy is designed to support two major goals - helping clients to move to the digital era by bringing together innovative technology and industry expertise, and providing long-term value to shareholders.

IBM's mission statement states 'To lead in the invention, development and manufacture of the industry's most advanced information technologies, including computer systems, software, storage systems and microelectronics and to be the best financial services company in the world.' IBM's vision is 'Innovation through cooperation.'

Revenue:

US\$ 60.5 billion - FY ending 31st December 2022 (y-o-y growth 5.5%)

US\$ 57.3 billion - FY ending 31st December 2021



SWOT Analysis:

The SWOT Analysis for IBM is given below:

Strengths	Weaknesses
1.Strong global presence in leading technology	1.Loss of confidence expressed by major
products and solutions	shareholder
2.Strategic imperatives - cloud, analytics,	2.IBM top brass accused of using mainframes
mobile, social, and security businesses	to prop up Watson, cloud sales
3.Client list includes world's most successful	
enterprises	
4.Strong leadership in patents laying the	
foundation for smarter business	
Opportunities	Threats
Opportunities 1.Growth opportunities in government	Threats 1.Stiff competition in the cloud and analytics
1.Growth opportunities in government	1.Stiff competition in the cloud and analytics
1.Growth opportunities in government business segment	1.Stiff competition in the cloud and analytics segment
1.Growth opportunities in government business segment 2.Leverage opportunities in quantum	1.Stiff competition in the cloud and analytics segment
1.Growth opportunities in government business segment 2.Leverage opportunities in quantum computing	1.Stiff competition in the cloud and analytics segment
1.Growth opportunities in government business segment 2.Leverage opportunities in quantum computing 3.Growth opportunities in emerging countries,	1.Stiff competition in the cloud and analytics segment



PESTLE Analysis:

The PESTLE Analysis for IBM is given below:

Political	Economical
1.Impact of Russia-Ukraine war on business	1.Overhauling of H1B work visa program by
	Trump administration
	2.Strong economy in emerging markets
Social	Technological
1.Increase in adoption of e-commerce by	1.Technology integration initiatives across
consumers	industries
2.Growing adoption of digital payment	2.Increasing adoption of Cloud services
methods	3.Partnership for 5G integration
Legal	Environmental
1.Increasingly stringent regulations for e-	1.Leveraging technology for environmental
waste	protection
	2.Internal organizational initiatives on
	environmental sustainability

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