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## **XYLEM. INC SWOT & PESTLE ANALYSIS**

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#### Company Name : Xylem. Inc

**Company Sector :** Engineering, Water Technology Industry **Operating Geography :** United States, North America, Global

About the Company : Xylem is a leading water technology firm headquartered at New York, USA and was founded in 2011 committing to "solving water" by developing innovative and smart technology solutions to meet the world's water, wastewater and energy needs. In a world of progressive challenges, Xylem delivers innovative water technology solutions throughout the cycle of water. Their technical prowess is invaluable in the water industry. Xylem design, manufacture and provide high engineered products and solutions for various key applications, not only in the water sector, but also in electricity and gas. The company's diverse portfolio caters to a wide range of customer needs across the water cycle ranging from water consumption to collection and analysis of water quality and treatment of waste water. Emphasize customer needs in a comprehensive portfolio of services and solutions. Xylem has different market perception in the areas of major applications including transportation, treatment, testing, smart metering, infrastructure assessment services, digital solutions, condition assessment and leak detection, commercial and residential building services and industrial processing. Xylem Inc. emphasizes greatly on the Indian market and its growth and development in India. Xylem Water Solutions India Pvt. Ltd. was formed by the spin-off water business of ITT Corporation India Pvt. Ltd. At present, Xylem India has its research facility in Baroda and its sales offices in Bangalore, Delhi, Mumbai and Pune. As of 2021, the total number of employees in India is over 200 and more than 17,000 employees all around the world.

Xylem Inc. unique selling proposition lies in being one of the world's leading water technology organization. Xylem Inc. vision statement reads, "We devote our technology, time and talent to advance the smarter use of water. We look to a future where global water issues do not exist."

#### **Revenue :**

Total Net Sales:

US \$ 5249 million – FY ending 31st Dec 2019

US \$ 5207 million – FY ending 31st Dec 2018



#### SWOT Analysis :

The SWOT Analysis for Xylem. Inc is given below:

| Strengths                                      | Weaknesses                                     |
|--|--|
| 1.Strong Brand Portfolio consisting well-      | 1.High indebtedness which may restrict         |
| established market leading brands              | company's operational flexibility              |
| 2.Robust and well-connected global             | 2.Reliance on third parties to supply critical |
| distribution channel consisting independent    | business processes and activities              |
| channel partners.                              |  |
| 3.Strong Merger & Acquisition strategies       |  |
| providing long-term growth for Xylem Inc       |  |
| 4.Technological Advancement & R&D              |  |
| capabilities to promote a steady flow of       |  |
| innovative, high-quality products.             |  |
| Opportunities                                  | Threats  |
| 1.Increased investment in faster-growth        | 1.Cyber threats or other interruptions in      |
| regions and innovations to enhance market      | information technology, communications         |
| position.                                      | networks and operations.                       |
| 2.Rapid rise in global colorimeter market amid | 2.Inflation, tariffs and other manufacturing   |
| COVID-19 pandemic                              | and operating cost increases                   |
| 3.Growing demand for fresh water and           |  |
| efficient water supply infrastructure          |  |



#### **PESTLE Analysis :**

The PESTLE Analysis for Xylem. Inc is given below:

| Political   | Economical                                      |
|---|---|
| 1.Impact of change in tax laws and tax rates      | 1.Changes in trade protection measures, tariffs |
| 2.Liberalized market and economic regulation.     | and other trade barriers                        |
| 3.Implication of US-China Trade war on            | 2.Impact of Currency exchange rate              |
| imports and exports of goods.                     | fluctuations and restrictions on currency       |
| 4.Potential impact of Brexit on operations and    | repatriation                                    |
| financial conditions                              |   |
| Social  | Technological                                   |
| 1.Spreading Consumer awareness on                 | 1.Built a platform of decision intelligence     |
| environmental sustainability through              | digital solutions                               |
| sustainable packaging                             | 2.Focus on R&D to drive innovation and          |
| 2.Managing and spreading awareness                | growth  |
| concerning climate related-risks                  |   |
| 3.Urbanization leading to increasing concerns     |   |
| for water affordability and efficient delivery    |   |
| Legal   | Environmental                                   |
| 1.Impact of Change in laws, ordinances,           | 1.Minimizing the environmental impact of        |
| regulations or other government policies          | their operations                                |
| 2.Significance of Copyright, patents/Intellectual | 2.Reduce carbon footprint and operational       |
| property law                                      | greenhouse gas emissions                        |
|   | 3.Public benefit and making communities         |
|   | more resilient and sustainable.                 |

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