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OLA CABS SWOT & PESTLE ANALYSIS

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Company Name: Ola Cabs

Company Sector: Ride-Hailing

Operating Geography: India, Asia, Global

About the Company: Ola Cabs is an international ridesharing firm based in India that provides services such as vehicle rental and food delivery. The firm is headquartered in Bengaluru, India. In December 2010, Bhavish Aggarwal and Ankit Bhati established Ola with the goal of bringing mobility to a billion people. Ola provides a range of services, from low-cost to high-end. Cabs can be booked using a smartphone app or a website, and the service allows cash and cashless payments using Ola money. It claims to have over 150,000 daily bookings. Ola's primary mobility product in India is complemented by its electric-vehicle subsidiary, Ola Electric; India's largest fleet management company, Ola Fleet Technologies; and Ola Skilling, which seeks to provide millions of job opportunities for India's youth. Ola also offers consumer services such as micro insurance and credit-based payments through Ola Financial Services, as well as a variety of owned food brands through India's largest network of kitchens. In May 2021, the Ola Foundation signed a collaboration with GiveIndia to give out free oxygen concentrators to Ola app users. Ola Cabs's Unique Selling Point or USP lies in it being India's largest mobility platform and one of the largest ride-hailing companies in the world, with 250+ cities in India, Australia, New Zealand, and the United Kingdom. Ola Cabs's mission statement reads, "Ola integrates city transportation for customers and driver-partners onto a mobile technology platform ensuring convenient, transparent, and quick service fulfilment. Ola is focused on leveraging the best of technology and

Revenue:

INR 25,436 million - FY ending 31st March 2019 (y-o-y growth 37.64%)

building innovative solutions ground-up, that are relevant at global scale".

INR 18,480 million - FY ending 31st March 2018



SWOT Analysis:

The SWOT Analysis for Ola Cabs is given below:

Strengths	Weaknesses
1.Successful diversification into related	1.Business model that puts heavy financial
businesses	burden on partner drivers
2.Market leader in India in app-based ride	
hailing	
3.High penetration in tier-II cities compared to	
rivals	
4.Strategic collaborations with prominent	
players in financial business help in growth	
Opportunities	Threats
1.Expansion into international geographies	1.Failing to renew London license
2.Boom in cloud kitchen orders	2.Stiff competition from rivals
3.Increased internet penetration during Covid	3.Repeated Covid waves may crumble the core
	business
	4.Work from home may become a norm



PESTLE Analysis:

The PESTLE Analysis for Ola Cabs is given below:

Political	Economical
1.FAME II scheme promotes adoption of e-	1.Surge in fuel prices is leading to negligeable
vehicles	profits
2.China-India clashes affected the fund raising	
negatively	
Social	Technological
1.Work from home trend hindering recovery	1.Progressive web app facilitates booking
2.Trend of buying used vehicles instead of	through minimum bandwidth
booking cabs	
Legal	Environmental
1.SC wants government to impose stringent	1.Cab aggregators can reduce emissions
regulations regarding women's safety	through electric vehicles mass transition
2.Government capped fares and commissions	
3.Motor vehicle Aggregator Guidelines issued	
to regulate cab aggregators	

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